

# **PRICE GUIDE 2023**

## **Prices and conditions of application**

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## TERMS OF PAYMENT

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### Airport fees

Airport fees are payable in full to the CHAMBRE de COMMERCE & d'INDUSTRIE du MANS & de la SARTHE before any take-off.

Should a client omit to pay the airport fees in full at the airport Operations counter, the Le Mans-Arnage Airport will issue an invoice with a flat invoice surcharge of €45 excl. tax.

### Basis for invoicing

The fee is due for any landing aircraft. It is calculated according to the maximum take-off mass (MTOM) registered on the aircraft's airworthiness certificate, rounded up to the next metric tonne, as it appears in the VERITAS register for the current year.

The landing fee is doubled if the user does not show up to pay it for a landing during the service's opening hours.

Application of the tariff mentioned hereafter varies depending on aircraft noise levels.

In the event of non-payment of fees by the aircraft operator, the airport operator is entitled, through the authority responsible for air traffic at the airport, to request that the aircraft be withheld until the disputed amounts are deposited (Book II – Chapter IV – Article 224-4 of the French Civil Aviation Code)

### Application of VAT

General principle:

VAT on airport services (landing, lighting, parking, passenger and fuel fees) is invoiced at the applicable rate on the day of the service. The applicable rate is 20%.

VAT SCHEME in force	Scheme
Approved French transport airlines (*) with less than 80% of international traffic	Liable
Approved French transport airlines (*) with 80% or more of international traffic	Exempt
Approved foreign transport airlines	Exempt
Private or business aviation and aerial work companies	Liable
French and foreign military aircraft, French and foreign state aircraft	Liable

(\*) Companies as defined by Article L.330-1 of the Civil Aviation Code.

### Remarks

- **French companies**

To qualify for exemption, French companies must provide the Operations office of the Chambre de Commerce et d'Industrie du Mans & de la Sarthe with an official statement, valid for the current year, certifying that their international traffic services represent less than 80% of the services they operate.

Failure to present an official statement will lead to the Chambre de Commerce et d'Industrie du Mans & de la Sarthe adding the applicable VAT to the invoices.

In such cases, there will be no adjustment of invoices that have already been issued and exemption of VAT will only be effective from the date of reception of the statement, or the date the statement was sent as per postmark.

- **Charter flights or flights on behalf of another company:**

In all cases, VAT is applicable for airport services in compliance with the scheme that the company being invoiced is subject to.

## Aeroplane landing fees

<b>Tonnage</b>	<b>National/ European Union</b>	<b>International</b>
Clubs	5.80	-
From 0 to <2 tonnes	7.68	9.25
From 2 to <3 tonnes	12.52	15.05
From 3 to <4 tonnes	16.22	19.27
From 4 to <5 tonnes	21.19	24.1
From 5 to <6 tonnes	22.89	26.50
From 6 to <7 tonnes	27.69	32.55
From 7 to <8 tonnes	32.51	37.84
From 8 to <9 tonnes	37.23	43.61
From 9 to <10 tonnes	42.05	49.40
From 10 to <11 tonnes	46.87	55.19
From 11 to <12 tonnes	51.69	60.97
From 12 to <13 tonnes	56.50	66.74
From 13 to <14 tonnes	61.32	72.53
From 14 to <15 tonnes	66.26	78.32
From 15 to <16 tonnes	70.88	84.12
From 16 to <17 tonnes	75.77	89.88
From 17 to <18 tonnes	80.60	95.68
From 18 to <19 tonnes	85.42	101.45
From 19 to <20 tonnes	90.24	107.23
From 20 to <21 tonnes	95.19	113.03
From 21 to <22 tonnes	99.87	118.20
From 22 to <23 tonnes	104.81	124.60
From 23 to <24 tonnes	109.64	130.37
From 24 to <25 tonnes	114.35	136.16
over 25 tonnes	4.82	5.80
	Per extra tonne	Per extra tonne

## Reductions applying to 'landing' fees

	Reductions
Based helicopters	60%
Rotary-winged craft (helicopters, rotorcraft) ( <i>Decree of 24/01/1956 - Article 5</i> )	50%
Aircraft that belong to a transport or aerial work company that perform training flights and, during such flights, do not carry out transport or any paid work, are subject, each time they use the landing procedure, to the fee at a reduced rate ( <i>Decree of 24/01/1956 - Article 6</i> )	75%
Training flights (Touchdown with go-around)	75%
Aircraft performing a forced return to the airport due to technical issues or unfavourable atmospheric conditions ( <i>Decree of 24/01/1956 - Article 9</i> )	100%
Flights, following specific transformations, to check proper functioning, provided that the craft belongs to a transport or aerial work company that is not paid for the flight and that only crew members and test controllers are on board ( <i>Decree of 24/01/1956 - Article 9</i> )	100%
Aircraft transporting personalities exercising functions on the list established by the Ministry in charge of Civil Aviation ( <i>Decree of 24/01/1956 - Article 9</i> )	100%
State aeroplanes with a national roundel	100%
State aircraft carrying out a technical mission under the orders of the Ministry in charge of Civil Aviation ( <i>Decree of 24/01/1956 - Article 9</i> )	100%

Private based ultralights: A discount of 70% is applied to the tariff.

## *Passengers*

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### **Basis for invoicing**

The fee for use of airport facilities for passenger reception is payable for the use of shared structures and premises for passenger boarding, disembarking and reception.

'Passenger' fees, for any aircraft operating for commercial purposes or for any aircraft with a maximum take-off weight equal to or greater than 6 tonnes, are collected when passengers board.

Air transport companies are required to declare the number of passengers on the traffic sheet. If the document is not forwarded to the airport Operations office, the number of passengers invoiced will correspond to the maximum capacity for the type of plane in question, in accordance with the constructor's data.

### **Tariffs**

*Per passenger*

*In Euro excl. tax*

<b>National and EU</b>	<b>Outside the EU</b>
6.01	7.21

### **Specific exemption conditions**

The following are 100% exempt of the 'passenger' fee

- Crew members (Article 6 – Decree of 28/02/81)
- Passengers making a temporary stop at the airport and leaving by the same aircraft and with an identical flight number to the flight number of the arriving aircraft (Article 1 – Decree of 19/12/94)
- Passengers on an aircraft performing a forced return to the airport due to technical issues or adverse weather conditions (*Article 6 – 28/02/81*)
- Passengers of an aircraft carrying out a technical stopover (Article 6 – Decree of 28/02/81)
- Children under 2 years old (Article 6 – Decree of 28/02/81)

## *Parking*

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### **Basis for invoicing**

The fee is calculated per hour of parking depending on the maximum take-off weight, mentioned on the aircraft's airworthiness certificate, as it appears in the VERITAS register for the current year, rounded up to the hundred kilograms.

Any hour started is due. An exemption of two hours is automatically granted.

### **Tariffs**

*In Euro excl. tax*

Per tonne and per hour

€0.53/hour

## *Lighting*

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### **Basis for invoicing**

Fees for the use of lighting fixtures is due for any aircraft taking off or landing at an airport open to public air traffic, either at night, or during the day in the case of poor visibility, at the request of the pilot in command, or for safety reasons on the orders of the authority responsible for operating the lighting.

### **Tariffs**

*In Euro excl. tax*

per manoeuvre

€24.11

### **Strobe lights**

4.82



## ***Airport assistance***

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### **Tariffs for flight cancellations**

If a departing or arriving flight is cancelled with less than four hours' notice before the theoretical time of manoeuvre, 50% of the assistance fee will be invoiced. If the flight is cancelled without notice, 100% of the assistance fee will be invoiced.

In all cases, catering services carried out will be invoiced in full.

### **ASSISTANCE PACKAGE: SERVICES PROVIDED AND INCLUDED**

Guidance – parking – parking assistance – baggage handling – weather – ground services – Wi-Fi – hot water – NOTAM if necessary – flight record printing – towing.

Tonnage	Price excl. tax
2 to 4.9 t	€83.48
5 to 9.9 t	€116.85
10 to 19.9 t	€183.64
20 to 29.9 t	€244.84
30 and more	€333.88

### **SERVICES NOT INCLUDED IN THE PACKAGE:**

GPU

28-volt generator **per hour**

From 2 to 9.9 tonnes	€45.73
From 10 to 19.9 tonnes	€57.14
From 20 to 20.9 tonnes	€94.27
30 tonnes and more	€139.94

Coffee per litre: €6.70 excl. tax

Ice cubes per kilo: €5.56 excl. tax

Hot water per litre: €5.56 excl. tax

### **REFUELLING:**

Plane <20 tonnes: €90.14

Plane > 20 tonnes: €248.17

### **TOWING DEPENDING ON THE TYPE OF AIRCRAFT NOT INCLUDED IN ASSISTANCE PACKAGE:**

Towing/hauling aircraft €55.64 excl. tax

**For information, on week days:**

For an arrival or departure scheduled outside of normal hours, as regulations require personnel to be present beforehand (45 min or 30 min), the extra time will be invoiced.

However, it is possible for the crew and **on request** agents to be present at a mutually agreed time.

**Airport opening hours from Monday to Friday****09:00-12:30/13:30-18:00****(Telephone hotline from 12:30 to 13:30)**

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Outside of these hours, a time extension is possible on request from [aeroport@lemans.cci.fr](mailto:aeroport@lemans.cci.fr) with 24 hours' notice or at the latest before 17.00 on Friday.

***EXTENDED HOURS: SSLIA/SPPA/AFIS\****

*\*Airport safety services: Service de Sauvetage et de lute contre l'incendie des aéronefs/Service  
Prévention du Péril Animalier/Airport Flight Information Service*

	MONDAY TO FRIDAY	SATURDAY	SUNDAY	PUBLIC HOLIDAYS
From 08:00 to 09:00	€135.77			
From 12:30 to 13:30	€70.10			
From 18:00 to 21:00	€135.77			
From 21:00 to 08:00	€406.22			
From 08:00 to 21:00		€197.00		
From 21:00 to 08:00		€406.22		
SINGLE TARIFF			€406.22	€406.22

***EXTENDED FOR REFUELING ONLY***

	MONDAY TO FRIDAY	SATURDAY	SUNDAY	BANK HOLIDAYS
	€67.88/hour	€101.25/hour	€135.77/hour	€135.77/hour

**In both cases, in the event of overtime:**

€48.97/hour and €24.48/½ hour

These surcharges apply to the flat touchdown tariffs and to additional services (personnel operations and services).

## Handling and Freight

From 0 to 250 kg	€84.02
From 251 to 500 kg	€111.95
From 501 to 750 kg	€140.12
From 751 to 1,000 kg	€168.05

### ***Fees for one-off impact study on instrument flight procedures***

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Assessment of the impact of <b>a specific obstacle</b> on the minimum safety altitudes of the procedure, definition of the maximum altitudes available and/or the temporary minima to be published	€750.00
Assessment of the impact of <b>a group of obstacles or a complex object</b> defined by an installation perimeter on the minimum safety altitudes of the procedure, definition of the maximum altitudes available and/or the temporary minima to be published	€1875.00

## ***Fees for use of public property***

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The Chambre de Commerce et d'Industrie du Mans et de la Sarthe is available to provide information concerning the prices of premises, the availability of premises and land and to examine any specific request.

### **For information:**

**CCI du Mans**  
**Service Aéroport**  
**Tel.: + 33 (0)2.43.84.00.43**  
**Fax: + 33 (0)2.43.84.99.11**  
**[aeroport@lemans.cci.fr](mailto:aeroport@lemans.cci.fr)**

## **General principles**

The premises are provided in their current state and are subject to an occupancy agreement between the Chambre de Commerce et d'Industrie du Mans & de la Sarthe and the occupant.

The offices, commercial premises and counters are provided with standard connections (electricity, telephone, collective heating).

No works in the premises made available are authorised without prior agreement from the Chambre de Commerce et d'Industrie du Mans & de la Sarthe. An application must be sent to the Chamber's Director General.

Any changes to partitioning or connections are at the expense of the occupant. Invoicing is payable quarterly or monthly in advance.

The surface areas of the premises are rounded to the nearest square metre.

## Tariffs

Fees for use of property are calculated based on the construction cost index prices (*reference index for 1st quarter*).

### Private premises

*In Euro excl. tax*

	Per m <sup>2</sup> and per year
Offices (depending on location and layout)	€79.81 to €186.38
Warehouses	€51.07
FEDEX building	Offices: €167.00
(Building with quay and heavy-duty road)	Hall: €83.29
Workshop	€18.05

### Light aircraft zone

	Per m <sup>2</sup> and per year
Aircraft hangar	€32.75
Glider hangar	€18.09
Serviced land	€6.46
Non-serviced land	€2.51
Surfaced land	€10.62
Ponctual Hangar by night	€ 33.00
ACO grass car park	€0.271
Shared aircraft shelter	€32.31
Invoiced surface: length x width	1/10th of the monthly rate
Long-stay shelter (by agreement)	
Short-stay shelter (daily)	

The occupant of part of the property cannot enter the premises before a temporary occupancy agreement has been signed.

The proposed agreement is issued by the delegate at the end of the year preceding that for which it will come into force.

If the beneficiary does not return the signed agreement by 31 December of the year in which it was issued, and if the occupant remains in the premises without permission, a 10% surcharge will be added to the occupancy fee.

## Services

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### Rental charges

#### Heating and water

Actual charges will be divided on a pro rata basis of the surfaces occupied.

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#### Filming over the airport

The airport caters for film making and photography.

Applications must be made to the Airport Manager by e-mail [laurence.chaize@lemans.cci.fr](mailto:laurence.chaize@lemans.cci.fr) at least 10 days before shooting.

Designation	Unit	€ excl. tax
Photo Shoot	½-day	118.24
Photo Shoot	Full day	295.58
Film Shoot	½-day	472.95
Film Shoot	Full day	945.88

50% surcharge for land side

These rates do not include services or supplies that the Companies might request or that the Airport might impose.

### Room hire

	Meeting room	Air terminal
Full day	€347.31	€598.75
½-day	€173.64	€295.58
Evening	€578.84	€945.89

#### Processing of a 'drone' application

The processing of an application to fly a drone will be invoiced €66.97 excl. tax.

## AIRPORT FEES

### “MOTO GP” “24 HOURS OF LE MANS RACE” “LE MANS CLASSIC”

(€ excl. tax – VAT 20% except international commercial manœuvres)

<b>Tonnage</b>	<b>National – European Union</b>	<b>International</b>	<b>Service packages (assistance)</b>	<b>Daily parking</b>
From 0 to <2 tonnes	<b>40.27</b>	<b>43.08</b>	<b>34.51</b>	
From 2 to <3 tonnes	<b>64.31</b>	<b>69.31</b>	<b>51.97</b>	
From 3 to <4 tonnes	<b>80.40</b>	<b>85.86</b>	<b>82.49</b>	
From 4 to <5 tonnes	<b>104.60</b>	<b>111.47</b>	<b>100.72</b>	
From 5 to <6 tonnes	<b>112.42</b>	<b>120.23</b>	<b>123.94</b>	
From 6 to <7 tonnes	<b>136.77</b>	<b>145.66</b>	<b>192.40</b>	
From 7 to <8 tonnes	<b>160.80</b>	<b>171.73</b>	<b>219.95</b>	
From 8 to <9 tonnes	<b>185.00</b>	<b>197.16</b>	<b>243.57</b>	
From 9 to <10 tonnes	<b>208.90</b>	<b>222.95</b>	<b>274.66</b>	
From 10 to <11 tonnes	<b>234.19</b>	<b>248.70</b>	<b>302.49</b>	
From 11 to <12 tonnes	<b>257.29</b>	<b>280.12</b>	<b>330.21</b>	
From 12 to <13 tonnes	<b>281.35</b>	<b>299.75</b>	<b>357.67</b>	
From 13 to <14 tonnes	<b>305.37</b>	<b>325.51</b>	<b>385.33</b>	
From 14 to <15 tonnes	<b>329.42</b>	<b>351.28</b>	<b>413.07</b>	
From 15 to <16 tonnes	<b>354.42</b>	<b>377.03</b>	<b>440.69</b>	
From 16 to <17 tonnes	<b>377.80</b>	<b>402.80</b>	<b>468.42</b>	
From 17 to <18 tonnes	<b>401.90</b>	<b>428.57</b>	<b>496.53</b>	
From 18 to <19 tonnes	<b>426.22</b>	<b>454.32</b>	<b>523.74</b>	
From 19 to <20 tonnes	<b>450.00</b>	<b>480.07</b>	<b>551.08</b>	
From 20 to <21 tonnes	<b>474.21</b>	<b>505.82</b>	<b>579.03</b>	
From 21 to <22 tonnes	<b>498.31</b>	<b>531.58</b>	<b>606.60</b>	
From 22 to <23 tonnes	<b>522.68</b>	<b>557.37</b>	<b>634.21</b>	
From 23 to <24 tonnes	<b>547.05</b>	<b>583.08</b>	<b>661.92</b>	
From 24 to <25 tonnes	<b>571.65</b>	<b>608.87</b>	<b>690.59</b>	
25 or more <b>Price/tonne</b>	<b>24.35</b>	<b>25.76</b>	<b>28.10</b>	<b>€1,118 excl. tax/tonne/hour</b>



## Passenger fee

National and EU: €8.85 excl. tax  
International: €10.70 excl. tax

## Helicopter fee:

### **1/Landing:**

Price based on the 24 Hours of Le Mans plane tariff with a 50% discount (*Decree of 24/01/1956 – Article 5*)

### **2/Assistance package:**

Price based on the 24 Hours of Le Mans plane tariff

### **3/Passengers: -**

- National and EU: €8.85 excl. tax
- International: €10.70 excl. tax

### **4/Parking:**

- €0.971 excl. tax/tonne/hour

## Beyond three rotations per day – package available

(includes: landing, assistance, passengers and parking).

€192.89 excl. tax/day

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OPENING OUT OF HOURS (usual 24LM hours – 08:00 to 20:00)					
<1 hour	<5 T.	<10 T.	<20 T.	<25 T.	> 25 T.
Euros	€196.03	€294.06	€392.42	€490.10	€588.10
> 1 hour					
Euros	€294.07	€441.09	€588.10	€735.16	€882.20